



Provided To: PROSPECTIVE CUSTOMER

SAMPLE

Attention: PURCHASER

We are pleased to quote as follows, per conditions and terms shown below.

<i>QTY</i>	<i>DESCRIPTION</i>	<i>PRICE</i>
PROTOTYPE		
5	MPL-22 (Two week delivery)	\$25.70 ea.
5	MPL-22 (Three day delivery)	\$42.40 ea.
PREPRODUCTION		
200	MPL-22 (Three week delivery)	\$14.55 ea.
200	MPL-22 (One week delivery)	\$24.20 ea.
1	12 x 12 Stencil	\$280.00
PRODUCTION		
3000	MPL-22 (Scheduled delivery)	\$9.12 ea.
1	12 x 12 Stencil	\$280.00
1	Programming Fee	\$175.00

Terms: Net thirty days F.O.B. MPL shipping dock. Normal delivery time is approximately three weeks from the receipt of materials and purchase order.

Quotation Based on: Customer supplies all components to be assembled.

Components supplied must be in the appropriate form.
Preproduction runs allow for bulk packaging.
Production runs require components be in tape/reel.

Customer provides two copies of assembly prints, one bill of material, and assembly instructions (*see sample documents*).

Surplus components are requested from customer to compensate for normal scrap in the production process.

Excess material will be returned to the customer upon kit completion.